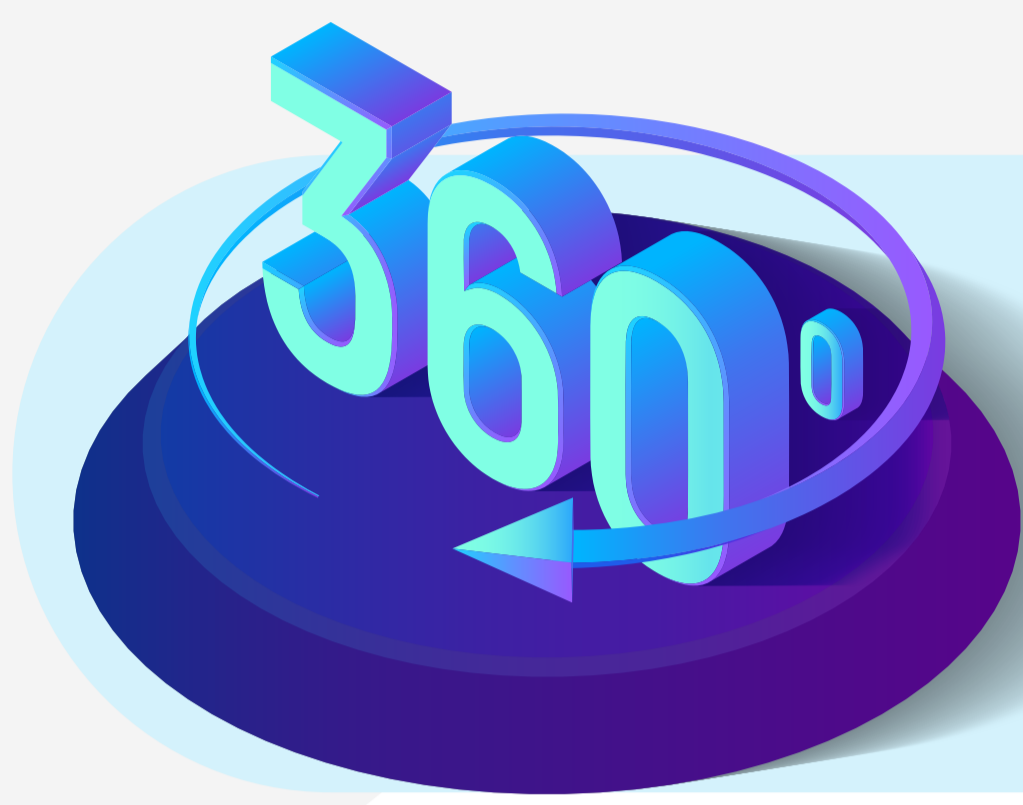
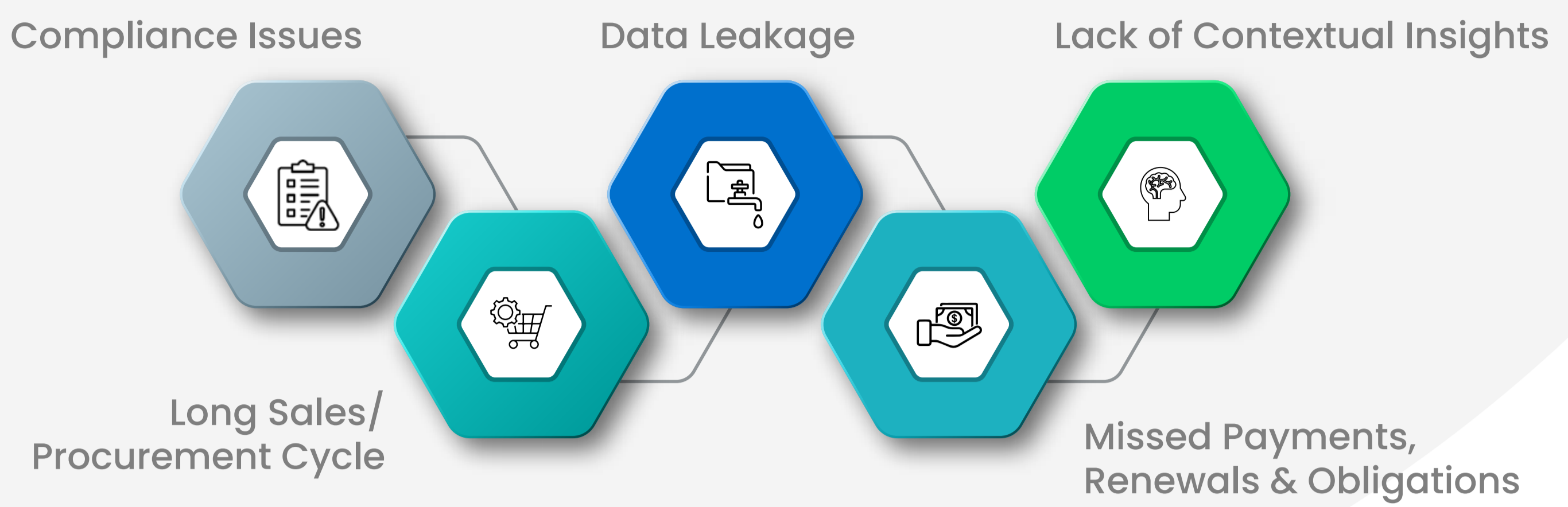


INNOVA SMARTER CONTRACTS

Contract Lifecycle Management (CLM)
Platform with AI Capabilities



Contract Challenges



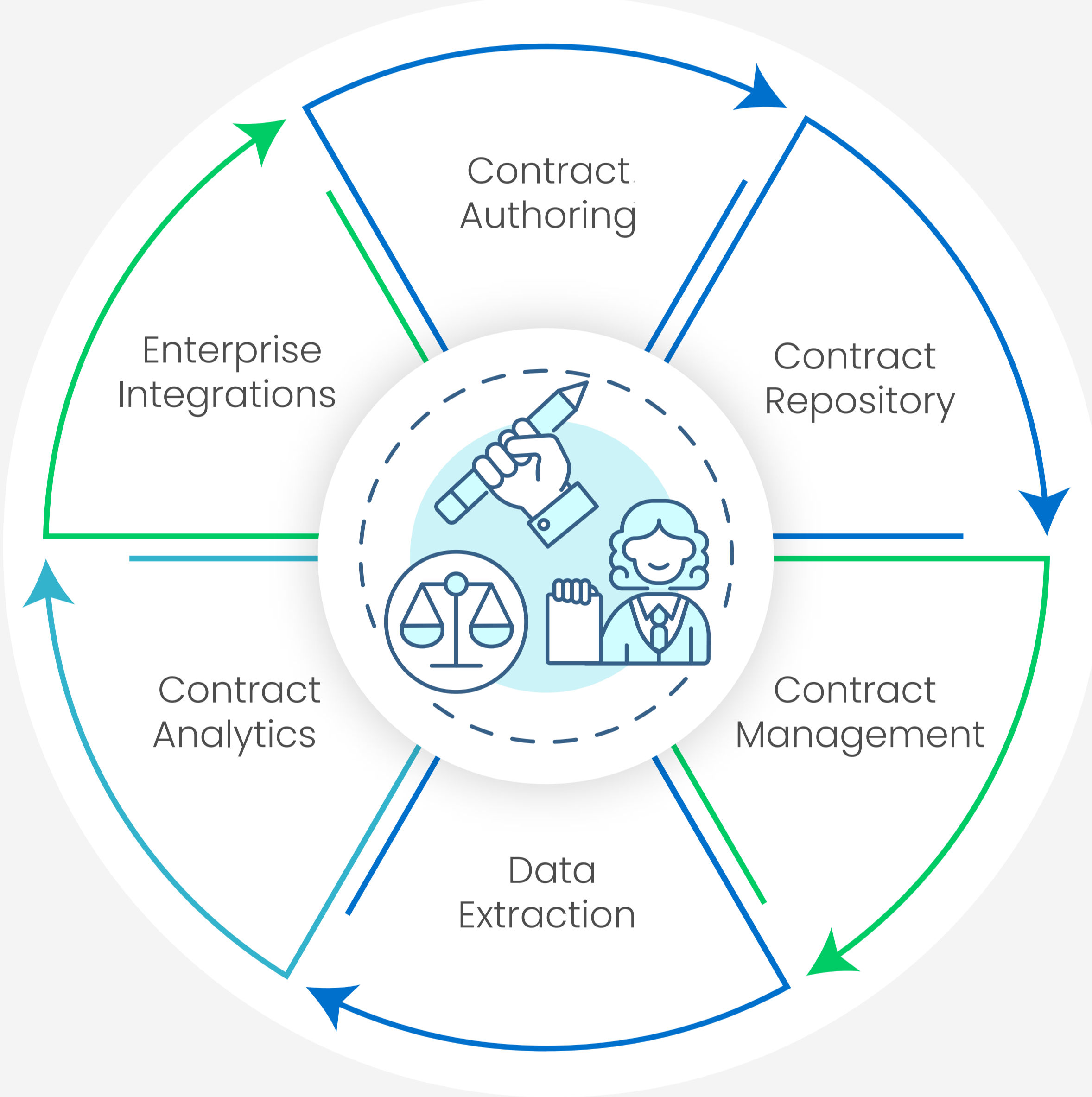
Innova Smarter Contracts

Content Governance, Automated Processes, and a 360-Degree View!

Industry-Wide Footprints

- 20,000+** Enterprise Users
- 50,000+** Enterprise Contracts
- \$30B+** in Contract Value
- 100%** User Adoption in 3 weeks

End-to-End CLM Functionalities



Innova Smarter Contracts Edge

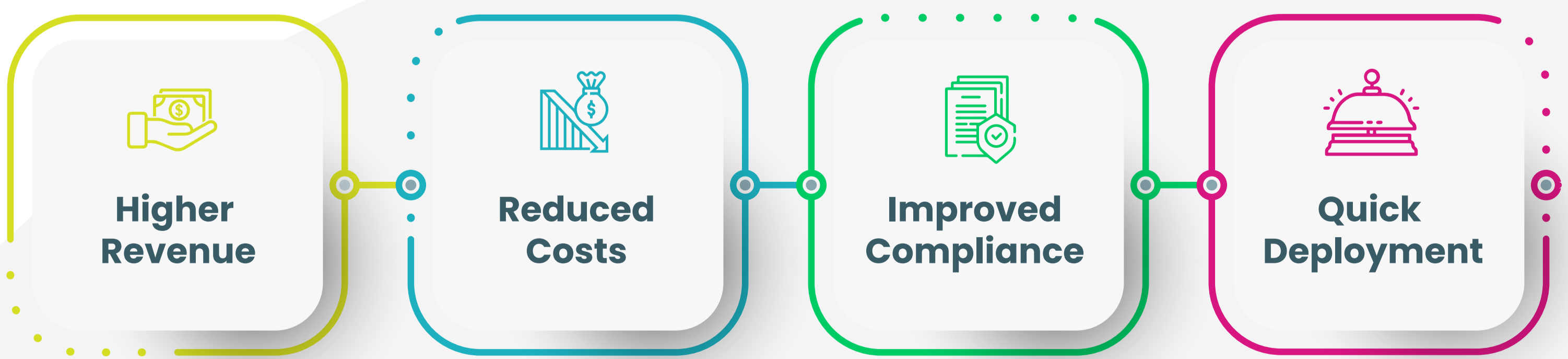
Sales & Procurement Users

- Raise contract requests quickly
- Simple 3-step self-service authoring wizard
- Dynamic forms & simple steps to capture contextual data
- Raise requests directly from CRM

Legal Operations & Attorneys

- Simplified Review – Extensive clause library & playbook
- Inbuild chat & collaboration engine
- Redlines & version comparisons in a consolidated 360° view
- Seamless negotiations with customers/ vendors via portal

Beyond Expectations



- 40% reduction in contract authoring time
- Quicker revenue realization (18% of sales cycle is spent on contracting)
- Reduction in revenue leakage – 9% of bottom line
- Lower legal costs – Attorneys save 20% of their time
- Reduced risk – ~2% of annual costs
- Real-time contractual insights for improved compliance
- Simplify contracts across the enterprise in just 3 months