



## Vince Verna

*Senior Vice President of Enterprise Strategic Accounts (Talent Solutions)*



**Vince Verna** is the Senior Vice President of Enterprise Strategic Accounts (Talent Solutions) at Innova Solutions. He joined the company in 2018 when it was known as Diversant and then transitioned into the same role with Innova Solutions after Diversant was acquired by Innova Solutions in 2021.

As the SVP of Enterprise Strategic Accounts, Vince is responsible for developing and growing existing and new accounts with a primary focus on Fortune 500 companies in Financial Services, Telecom, and Healthcare. He contributed significantly to the growth of strategic enterprise accounts from \$150M to \$250M in a three-year period, which accounted for 70% of Diversant's business.

Prior to Diversant, Vince served as the CEO of Counsel On Call, overseeing the company's strategic direction and operations. Before this role, he held strategic leadership positions and served as the Vice President of Strategic Accounts and Project Solution Sales for Experis North America, Vice President of Project Solutions for COMSYS IT (the present ManpowerGroup / Experis), and as Chief Operating Officer of Acumen Solutions and Xpedior. Before joining Xpedior, Vince served as the President of NDC Group and worked for Perot Systems in various consulting roles servicing the telecommunications industry.

Vince holds a Bachelor of Arts in Economics from Virginia Polytechnic Institute.

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